

High-Level Performance Outfitting for Managers

Dramatically enhances your ability and capacity to manage and lead at the highest levels.

For: _____

Includes:

- Comprehensive needs assessment and performance evaluation
- Complete and personal performance profile and interpretation, which includes:
 1. The Attentional & Interpersonal Style Confidential Report (25-30 pages)
 2. Strength and Problem Report
 3. The Attention Control Training Workbook for Business by Dr. Robert A. Deffer
 4. *The Management and Leadership Confidential Report*
 5. *Guide To Management and Leadership Workbook*

- One hour per week of structured telephone coaching for 12-week time frames over 6-12 months, in which we:
 1. Develop a powerful, motivating, and inspiring vision
 2. Benchmark the performance profile to top managers
 3. Develop plans to meet the demands of the performance environment
 4. Focus on performance goals
 5. Focus on effective and comprehensive performance measures
 6. Focus on realistic performance expectations
 7. Predict performance **errors** and mistakes
 8. Advise on evasive and preventative actions
 9. Focus on organization for management
- Complete written client evaluation at the end of each 12-16 week Series

Key Learning Points:

Module 1: Personal Vision and Goal-Setting: Motivational Model/Company Alignment

Module 2: ICA Model: Meeting the Challenge of Change

Module 3: Leadership Model

Module 4: Key Strategies and Concepts for High Performance

Module 5: Advanced: Shared Vision and Co-Creative Teaming

Module 6: Organization for Self-Management/Time Management

Module 7: Budget and Forecasting Effectiveness

Module 8: Reporting and Tracking Effectiveness

Module 9: Sales Management Tools and Methodology

Module 10: Systemization: Stability and Variation

Module 11: Meetings: Agenda Setting, Structure, and Training

Module 12: Hiring

Total Package Price Per Quarter:

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