

HLP Group

Powerful Systems for Business Building

HLP Group
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Coaching Formats

Selecting the right coaching format is based on your needs, style, budget, and priorities. HLP Group offers two series types to consider. VIP formats are 60 minute session based. Vlight is geared to 30 minute sessions. As a rule of thumb, 200k+ income participants should select VIP Intensive. Your coaching fee should come out to be 6-8% of your annual income. Clients who've been in the program for several years may select Vlight programs as well for to stay on top of the process for long term maintenance. New clients are recommended to select accelerated or standard plans for the initial 6-12 months. Below you'll find a roadmap for each format and a table comparing the features and benefits of each series.

*Note: All session formats are 6 month cycles. VIP Intensive Series (All sessions are 1 hour)

VIP Intensive Series (All sessions are 1 hour)

- VIP 1 <1st Class> \$995 Mo./\$5495 PIF. Includes 24 weekly coaching sessions.
- VIP2 <Popular> \$795 Mo. /\$4495 PIF. Includes 18 tri-weekly (3 per month) coaching sessions.
- VIP3 <pace> \$595 Mo. /\$3295 PIF. Includes 12 bi-monthly (2 per month) coaching sessions.

60 Minutes

VIP Light Series (All sessions are 30 minutes)

- VI1 <accelerated> \$495Mo./\$2795 PIF. Includes 24 weekly coaching sessions.
- VI2 <standard> \$395 Mo. /\$2195 PIF. Includes 18 tri-weekly (3 per month) coaching sessions.
- VI3 <pace> \$295 Mo./\$1695 PIF. Includes 12 bi-monthly(2 per month) coaching sessions.

30 Minutes

*Note: VIP3 is not recommended until the first six months. VI3 is not optional until 12 months.

VIP Intensive (\$595-\$995 Mo.)

- ✓ 60 Minute Session Times
- ✓ Geared for Topgun Performers
- ✓ Total Immersion
- ✓ Intensive Dialog
- ✓ Role Playing, Rehearsal, and Batting Practice
- ✓ Calls Recorded, Compressed, Emailed
- ✓ Tandem Work
- ✓ Comprehensive, in-depth, skillful discussion
- ✓ Co-Reflection and Co-creative Teamwork
- ✓ Micro View
- ✓ Less Homework Outside Sessions
- ✓ Desktop Sharing
- ✓ Private Workspace in Central Desktop
- ✓ Access to VIP Coach Systems and Tools Vault
- ✓ Video Conferencing
- ✓ Staff can Join Sessions
- ✓ Dedicated Conference Line
- ✓ Priority Rescheduling
- ✓ Dedicated Virtual Assistant on Demand
- ✓ 2 Hour Response Helpdesk
- ✓ Unlimited Quickies by Email

VIP Light (\$295-495 Mo.)

- ✓ 30 Minute Session Times
- ✓ Checklist Format
- ✓ Accountability
- ✓ Do it Yourself
- ✓ Automated Workbooks and Processes
- ✓ Instruction Centric
- ✓ To the Point
- ✓ Macro View
- ✓ Increased Homework Outside Sessions
- ✓ Maintenance Oriented
- ✓ Intensive Call Preparation